

BEFORE THE ARIZONA CORPORATION COMMISSION

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Arizona Corporation Commission DOCKETED

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In the matter of

COMMISSIONERS

KRISTIN K. MAYES, Chairman

GARY PIERCE PAUL NEWMAN

SANDRA D. KENNEDY BOB STUMP

DONA KURYANOWICZ, a single woman,

Respondent.

DOCKET NO. S-20659A-09-0100

DECISION NO.

71251

ORDER TO CEASE AND DESIST, ORDER FOR RESTITUTION, ORDER FOR ADMINISTRATIVE PENALTIES AND CONSENT TO SAME

BY: RESPONDENT DONA KURYANOWICZ

Respondent DONA KURYANOWICZ ("Respondent") elects to permanently waive any right to a hearing and appeal under Articles 11 and 12 of the Securities Act of Arizona, A.R.S. § 44-1801 et seq. ("Securities Act") with respect to this Order To Cease And Desist, Order for Restitution, Order for Administrative Penalties and Consent to Same ("Order"). Respondent admits the jurisdiction of the Arizona Corporation Commission ("Commission"); neither admits nor denies the Findings of Fact and Conclusions of Law contained in this Order; and consents to the entry of this Order by the Commission.

I, FINDINGS OF FACT

- 1. Beginning January 2007 and continuing into August 2007, Respondent solicited approximately \$1,885,978 from nineteen investors through the offering of an unregistered investment contract.
- 2. Respondent communicated to prospective investors that the investment opportunity involved stock trading to be conducted by an individual known as Deborah Cheryl Bennett ("D. Bennett").

- 3. The type of stock trading that was to be conducted by D. Bennett is known as "Channel trading" or "trading channel," both relate to the trading of stock based on the charting of a stock's price. More specifically, when charting the price of a stock, the term "trading channel" refers to the space on the price chart between a stock's support and resistance levels. The price of the stock is expected to stay within the support and resistance levels until a breakout occurs. "Channel trading" refers to the method of trading stocks whereby traders will purchase a stock when its price is near the bottom of the trading channel and sell it when the price gets close to the top of the trading channel, making a profit on the price spread.
- 4. Respondent explained to prospective investors that she would be responsible for gathering investor funds and forwarding them to D. Bennett. Respondent told prospective investors that D. Bennett would then deposit investor funds into a Charles Schwab trading account from which D. Bennett would conduct channel trading of stocks.
- 5. Respondent and D. Bennett agreed that all investment returns would be paid by D. Bennett to Respondent who would then be responsible for distributing the returns to the various investors who had deposited funds with Respondent.
- 6. The returns promised to investors by Respondent varied over time, but included promises in some instances of 20-30% monthly, plus periodic bonuses.
- 7. Respondent conveyed to prospective investors that she had known D. Bennett for forty years and that D. Bennett had been very successful trading stocks, was personally guaranteeing the funds invested and assuring Respondent that investors could not lose their principal.
- 8. Many of the investors who deposited funds with Respondent for investment with D. Bennett relied solely on Respondent for information related to the details of the investment and D. Bennett's qualifications as a stock trader.
- 9. Respondent did not request nor did she receive sufficient information to confirm whether D. Bennett possessed any qualifications to trade stocks or whether she had, in fact, been

successful trading stocks. Respondent did rely on D. Bennett's representation that she had earned \$800,000 in one day by trading stocks.

- 10. Respondent did not take sufficient action to confirm whether D. Bennett possessed the financial capacity to guarantee the funds being invested by Respondent on behalf of others.
- 11. Respondent did not take sufficient action to confirm whether D. Bennett was depositing the funds she received from Respondent into the Charles Schwab trading account.
- 12. Beginning January 2007, Respondent began receiving funds from investors. The funds received from investors were deposited into Respondent's personal checking account. Respondent then transferred investors' funds to D. Bennett. Respondent received investment returns from D. Bennett in the amount of \$995,000. Of this amount, Respondent paid herself \$204,000 resulting in a return on her own \$101,022 investment of \$102,978.
- 13. There was no formula employed by Respondent to allocate to investors the portion they were to receive, if any, of the investment returns paid by D. Bennett. Several investors received no return on their investment and all but two investors who invested through Respondent received back less than the principal amount they invested.
- 14. Beginning in 2006, D. Bennett received \$10,637,500 from investors, inclusive of the approximately \$1,885,978 forwarded by Respondent to D. Bennett.
- 15. D. Bennett failed to deposit into the Charles Schwab trading account approximately \$4,000,000 of the total funds she received and utilized amounts she received for her personal use or benefit.
- 16. D. Bennett sustained approximately \$1,000,000 of losses in her attempts made at trading stocks.
- 17. D. Bennett and Respondent have never been registered as securities salespersons in Arizona.

II. CONCLUSIONS OF LAW

- 1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.
- 2. Respondent offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).
- 3. Respondent violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.
- 4. Respondent violated A.R.S. § 44-1842 by offering or selling securities while neither registered as a dealer or salesman nor exempt from registration.
- 5. Respondent violated A.R.S. § 44-1991 by making untrue statements or misleading omissions of material facts including:
- a) Failing to disclose to prospective investors that she did not have sufficient information to confirm whether D. Bennett possessed the qualifications to trade stocks or whether she had, in fact, been successful trading stocks; and
- b) Failing to disclose to prospective investors that she had not taken sufficient action to confirm whether D. Bennett possessed the financial capacity to guarantee the funds being deposited by Respondent with D. Bennett on behalf of others.
- 6. Respondent's conduct is grounds for a cease and desist order pursuant to A.R.S. § 44-2032.
- 7. Respondent's conduct is grounds for an order of restitution pursuant to A.R.S. § 44-2032.
- 8. Respondent's conduct is grounds for administrative penalties under A.R.S. § 44-2036.

III. ORDER

THEREFORE, on the basis of the Findings of Fact, Conclusions of Law, and Respondent's consent to the entry of this Order, attached and incorporated by reference, the Commission finds

that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. § 44-2032, that Respondent, and any of Respondent's agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act.

IT IS FURTHER ORDERED that Respondent comply with the attached Consent to Entry of Order.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that Respondent pay restitution to the Commission in the amount of \$102,978. Payment shall be made in full on the date of this Order. Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full. Payment shall be made to the "State of Arizona" to be placed in an interest-bearing account controlled by the Commission.

The Commission shall disburse the funds on a pro-rata basis to investors shown on the records of the Commission. Any restitution funds that the Commission cannot disburse because an investor refuses to accept such payment, or any restitution funds that cannot be disbursed to an investor because the investor is deceased and the Commission cannot reasonably identify and locate the deceased investor's spouse or natural children surviving at the time of the distribution, shall be disbursed on a pro-rata basis to the remaining investors shown on the records of the Commission. Any funds that the Commission determines it is unable to or cannot feasibly disburse shall be transferred to the general fund of the state of Arizona.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that Respondent pay an administrative penalty in the amount of \$20,000. Payment shall be made to the "State of Arizona." Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in full. Payment shall be made in full on the date of this Order. The payment obligations for these administrative penalties shall be subordinate to any restitution obligations

ordered herein and shall become immediately due and payable only after restitution payments have been paid in full or upon Respondent's default with respect to Respondent's restitution obligations. For purposes of this Order, a bankruptcy filing by Respondent shall be an act of default. If Respondent does not comply with this Order, any outstanding balance may be deemed in default and shall be immediately due and payable. Decision No.

Decision No.

IT IS FURTHER ORDERED, that if Respondent fails to comply with this Order, the 1 2 Commission may bring further legal proceedings against Respondent, including application to the superior court for an order of contempt. 3 IT IS FURTHER ORDERED that this Order shall become effective immediately. 4 BY ORDER OF THE ARIZONA CORPORATION COMMISSION 5 6 7 COMMISSIONER 8 9 10 COMMISSIONER COMMISSIONER MMISŠIONER 11 IN WITNESS WHEREOF, I, ERNEST G. JOHNSON, 12 Executive Director of the Arizona Corporation Commission, have hereunto set my hand and caused the 13 official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this 20711 day of 14 4060-ST , 2009. 15 16 17 ERNEST Q. JOHNSON EXECUTIVE DIRECTOR 18 19 DISSENT 20 21 22 DISSENT 23 This document is available in alternative formats by contacting Shaylin A. Bernal, ADA 24 Coordinator, voice phone number 602-542-3931, e-mail sabernal@azcc.gov. 25 (wwb) 26

CONSENT TO ENTRY OF ORDER

- 1. Respondent DONA KURYANOWICZ ("Respondent"), an individual, admits the jurisdiction of the Commission over the subject matter of this proceeding. Respondent acknowledges that she has been fully advised of her right to a hearing to present evidence and call witnesses and she knowingly and voluntarily waives any and all rights to a hearing before the Commission and all other rights otherwise available under Article 11 of the Securities Act and Title 14 of the Arizona Administrative Code. Respondent acknowledges that this Order To Cease And Desist, Order for Restitution, Order for Administrative Penalties and Consent to Same ("Order") constitutes a valid final order of the Commission.
- 2. Respondent knowingly and voluntarily waives any right under Article 12 of the Securities Act to judicial review by any court by way of suit, appeal, or extraordinary relief resulting from the entry of this Order.
- 3. Respondent acknowledges and agrees that this Order is entered into freely and voluntarily and that no promise was made or coercion used to induce such entry.
- 4. Respondent understands that she is represented by an attorney in this matter and has reviewed this Order with her attorney, Robert L. Baumann, and understands all terms it contains.
- 5. Respondent neither admits nor denies the Findings of Fact and Conclusions of Law contained in this Order.
- 6. Respondent agrees that she shall not contest the validity of the Findings of Fact and Conclusions of Law contained in this Order in any present or future administrative proceeding before the Commission or any other state agency concerning the denial or issuance of any license or registration required by the state to engage in the practice of any business or profession.
- 7. By consenting to the entry of this Order, Respondent agrees not to take any action or to make, or permit to be made, any public statement denying, directly or indirectly, any Finding of Fact or Conclusion of Law in this Order or creating the impression that this Order is without

factual basis. Respondent will undertake steps necessary to assure that all of Respondent's agents and employees, if any, understand and comply with this agreement.

- 8. Notwithstanding the foregoing, this Order is not intended to collaterally estop, factually bind or preclude Respondent from fully defending herself in any administrative, civil or criminal proceedings to which the Commission is not a party, including, to the extent allowed by law, being permitted to fully explain the facts and potential mitigating circumstances surrounding Respondent's role in the stock trading investment opportunity involving Deborah Cheryl Bennett.
- 9. While this Order settles this administrative matter between Respondent and the Commission, Respondent understands that this Order does not preclude the Commission from instituting other administrative or civil proceedings based on violations that are not addressed by this Order.
- 10. Respondent understands that this Order does not preclude the Commission from referring this matter to any governmental agency for administrative, civil, or criminal proceedings that may be related to the matters addressed by this Order.
- 11. Respondent understands that this Order does not preclude any other agency or officer of the state of Arizona or its subdivisions from instituting administrative, civil, or criminal proceedings that may be related to matters addressed by this Order.
- 12. Respondent agrees that Respondent will not apply to the state of Arizona for registration as a securities dealer or salesman or for licensure as an investment adviser or investment adviser representative until such time as all restitution and penalties under this Order are paid in full.
- 13. Respondent agrees that Respondent will not exercise any control over any entity that offers or sells securities or provides investment advisory services within or from Arizona until such time as all restitution and penalties under this Order are paid in full.
- 14. Respondent agrees that Respondent will not sell any securities in or from Arizona without being properly registered in Arizona as a dealer or salesman, or exempt from such

I	registration; Respondent will not sell any securities in or from Arizona unless the securities are	
2	registered in Arizona or exempt from registration; and Respondent will not transact business in	
3	Arizona as an investment adviser or an investment adviser representative unless properly licensed	
4	in Arizona or exempt from licensure.	
5	15. Respondent agrees that Respondent will continue to cooperate with the Securities	
6	Division including, but not limited to, providing complete and accurate testimony at any hearing in	
7	this matter and cooperating with the state of Arizona in any related investigation or any other	
8	matters arising from the activities described in this Order.	
9	16. Respondent consents to the entry of this Order and agrees to be fully bound by its	
10	terms and conditions.	
11	17. Respondent acknowledges and understands that if Respondent fails to comply with	
12	the provisions of the Order and this consent, the Commission may bring further legal proceedings	
13	against Respondent, including application to the superior court for an order of contempt.	
14	18. Respondent understands that default shall render Respondent liable to the	
15	Commission for its costs of collection and interest at the maximum legal rate.	
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1	19. Respondent agrees and understands that if Respondent fails to make any payment as	
2	required in the Order, any outstanding balance shall be in default and shall be immediately due and	
3	payable without notice or demand. Respondent agrees and understands that acceptance of any	
4	partial or late payment by the Commission is not a waiver of default by Commission.	
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7	Dona Kuryanowicz	
8	STATE OF ARIZONA)	
9	County of) ss	
10	SUBSCRIBED AND SWORN TO BEFORE me this 15 day of July , 2009.	
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12	John Suht	
13	My commission expires:	
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15	March 30, 2012	
16	OFFICIAL SEAL JENNIFER J. LENHART	
17	MARICOPA COUNTY My Comm. Expires March 30, 2012	
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DONA KURYANOWICZ, a single woman SERVICE LIST FOR: S-20659A-09-0100 DOCKET NO.: Robert L. Baumann, Esq. 2929 North 44th Street, Suite 120 Phoenix, Arizona 85018-0001 Counsel for Respondent Dona Kuryanowicz